



# **CLOSED LOOP CONTROL**

MODERNIZE YOUR PRESS, INCREASE YOUR PROFITS

**TECHKON**





## WHY CLOSED LOOP?

Closed loop press side color management improves the stability of your print processes on older presses. This is especially important as customers continue to demand greater color accuracy and color consistency from their print supply chain.

Rather than turning away or losing business because you can't meet a customer's quality specifications or pricing expectations, modernizing your presses with closed loop makes it possible to deliver the right product at the right price, while increasing your profit margins.





HEADQUARTERS: RICHMOND, VA | [HTTPS://CARTERPRINTING.COM/](https://carterprinting.com/)



## CARTER PRINTING COMPANY

Carter Printing Company, is a full service printing provider with a full in house bindery to support their offset and digital presses. With this combination they can handle almost any type of print job.

*Our Techkon closed loop system has almost completely eliminated color related printing errors. The easy to understand data is very helpful for operator training and client confidence. Getting up to color faster and more accurately is just the cherry on top.*

**DANIEL HUTTON**  
Project Manager,  
Carter Printing Company



HEADQUARTERS: GARNER, NC | [HTTPS://TCGLEGACY.COM/](https://tcglegacy.com/)



## TCG LEGACY

TCG Legacy inhabits a 70,000 square foot state of the art printing and packaging facility, offering a wide range of in-house capabilities and marketing services. The company owns four different Heidelberg presses and can plan and print almost any sheet size and any print project in the most efficient way possible.

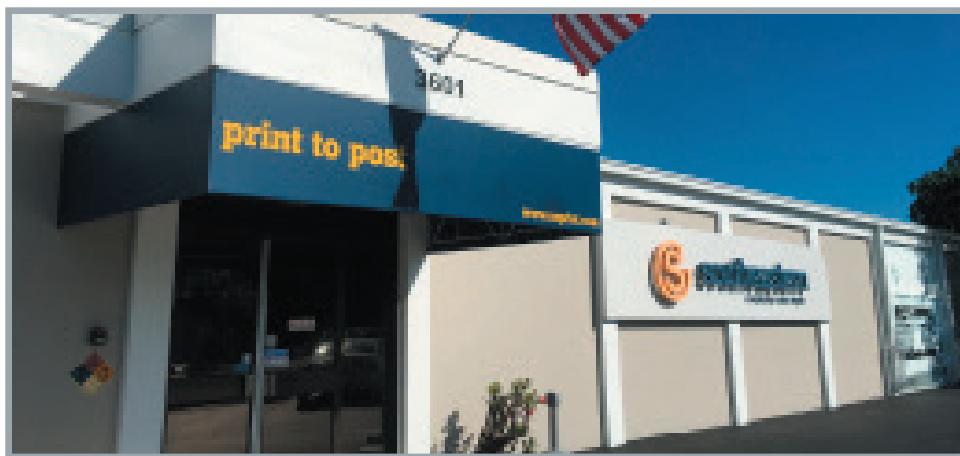
*We cut make ready time on our Heidelberg from 30-45 minutes to 10 or 15 minutes. And we can be 100% sure we are spot on with colors, even for the pickiest customer.*

**BRANT CHESNER**  
Vice President/GM,  
TCG Legacy Printing and Packaging





HEADQUARTERS: STUART, FL | [HTTPS://SEPRINT.COM/](https://seprint.com/)



## SOUTHEASTERN PRINTING

Southeastern Printing is one of the nation's largest printing companies. They are fully equipped, from offset and digital to wide format, promotional products, specialty finishes, bindery, mailing, storefronts and fulfillment.

*We installed a Techkon closed loop system on older 6-color presses and everyone loves how it makes their job easier and noticeably reduces make-ready time.*

**DON LEWIS**  
2nd Shift Supervisor,  
Southeastern Printing



HEADQUARTERS: WILMINGTON, NC | [HTTPS://WWW.ATLANTICPKG.COM/](https://www.atlanticpkg.com/)



## ATLANTIC PACKAGING

Atlantic Packaging encompasses 18 locations throughout the U.S., the Caribbean, and Central America. They offer offset, flexo and digital technology that allows them to produce virtually any size run from 200 – 200 million on various substrates from paper to board to film.

*To be one of the best, if not the best printing facility in the industry, we must purchase excellent tools for our skilled pressmen. We installed Techkon's closed loop system on our 2008 Heidelberg CD-102. Once the system went into full production, I recognized that the previous jobs we printed and saved into memory would reach color very quickly compared to our older presses. I will have to say I am truly impressed.*

**ROBERT HARRELL**  
Pressroom Manager  
Atlantic Packaging Corp.



# FAST RETURN ON INVESTMENT

With a typical ROI of <6 months, the PressLink closed loop system is a proven fast track to higher profits.

Typical Savings > **\$125,000** Per Year, Per Press

**30%**

LESS TIME

**40%**

LESS INK

**50%**

LESS PAPER

USED AND TRUSTED BY THE LARGEST GLOBAL PRINTING COMPANIES



*PressLink has lived up to its promise and brought us huge cost savings and improved color consistency.*

**BRANT CHESNER**

Vice President/GM  
TCG Legacy Printing and Packaging

## Learn More?

Techkon's **PressLink** solution offers you a tangible opportunity to modernize your older presses and improve both your top and bottom line.

Learn more and arrange a  
FREE demonstration.

**978.777.1854**

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